

12 REASONS NOT TO ACCEPT A COUNTER-OFFER

- 1.** What type of company do you work for if you have to threaten to resign before they give you what you are worth?
- 2.** Where is the money for the counter offer coming from? Is it your next pay raise early? Almost all companies have strict wage and salary guidelines, which must be followed.
- 3.** Your company may immediately start looking for a new person at a lower salary.
- 4.** You have now made your employer aware that you are unhappy. From this day on, your loyalty will always be in question.
- 5.** When promotion time comes around, your employer may remember your resignation and question your loyalty.
- 6.** When times get tough, your employer may well begin the cutback with you.
- 7.** The same circumstances that now cause you to consider a change will most commonly remain unchanged and repeat themselves in the future; even if you accept a counter offer.
- 8.** Statistics show that if you accept a counter offer, the probability of voluntarily leaving in six months or being let go within one year is extremely high.
- 9.** Accepting a counter offer is an insult to your intelligence and a blow to your person pride: knowing that you were bought.
- 10.** Once the word gets out, the relationship that you now enjoy with your co-workers may never be the same. You will probably lose the personal satisfaction of peer-group acceptance.
- 11.** Once you hand in the written resignation letter and then allow your boss to talk you out of it, he feels you can't make a decision and stick to it. You're weak and you certainly were using it only as a play to get attention or money. People who can't make a decision and stick to them are considered too weak to manage.
- 12.** The great irony of considering a counter offer is that there is no possible gain, only loss. If you take the new job you will not have the regret and wonder if you should have made the change. If you stay, you run the risk of both distrust with your current employer and the possible regret of whether you should have taken that new opportunity.