

INTERVIEW TIPS THAT SCORE BIG!

Sample questions for you to ask the interviewer:

- What are the long-term goals of the company, your department, and this position?
- Are there goals for the first 30, 60, 90 days in this role? What are they?
- What could have been better about the last person that had this role? What did they do well?
- How long have you been trying to fill this position?
- Why is the position open?
- Who will my supervisor be? How long has he/she been with the company? In that role?
- Are there opportunities to receive additional training?
- How would you describe the company culture?
- In your opinion, what type of person would do well in this role, (interpersonal style, stress tolerance, teamwork, organization and leadership skills, etc.)?

Questions you might be asked:

Resume questions:

- Tell me about your time with XYZ Company?
- What did you learn most in your college years?
- What are the functions you perform for XYZ Company, and what percentage of your time do you spend on each function?
- Tell me about the kind of specialized training you've had

Self-appraisal questions:

- What do you consider to be your strengths? Weaknesses?
- Do you work better independently or on a team? Why?
- Where do you see yourself in one, five, ten years?
- Why do you want to work here?

Situation based questions:

- Tell me about the job and environment you enjoyed most. Enjoyed least? Why?
- How do you deal with difficult people, either co-workers or clients?
- What do you consider your most significant accomplishment?
- How do you cope with ambiguity?
- What do you like least about your last job? Why are you looking?

Curve Ball Questions -- Sometimes asked to see how you think on your feet:

- What was the last book you read, and what did you learn from it?
- Why should I hire you?
- What would you hope your epitaph says?