

# The Contract Office: *Success Stories*

## *Savings and value delivered across multiple industries*

### Corporate Professionals

#### *MasterCard International*

The Contract Office became the basis for an internally branded contract hiring vehicle that saved the credit card giant an average of \$10.00 per hour to hire up to 70 programmers, business analysts, and project management professionals.

#### *Sungard Consulting*

Innovative delivered over 30 Contract Consultants within 48 hours to support a major client project, while charging 30% less than market competitors for the same talent.

### Administrative, Clerical & Call Center

#### *The Corporate Executive Board*

The Contract Office has been the “first response” vehicle used to staff clerical and customer support temporaries at a flat rate that is over 30% below top market temporary agencies.

By building and managing a database of ready talent, The Corporate Executive Board is able to react quickly and affordably to support its business units in almost any administrative function.

### Manufacturing & Technical Engineering

#### *VLSIP Technologies*

For over four years, Innovative has been the payroll and recruitment backbone for all technician and engineering hires for this leader in semi-conductor technologies, keeping bill rates well below what they have paid in the decade prior to their transition.

#### *Tenaris Worldwide*

Since 2004, Innovative has produced thousands of hourly manufacturing laborers in over three facilities nationwide, saving Maverick an average of \$2.00 per hour per head and nearing \$1,000,000 in total savings.

*“By using Innovative for my hourly contract hires, I saved my company more in one year than our average sales people bring to the bottom line.”*

*VP of Human Resources, VLSIP Technologies*



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